



## Solving districts' most perplexing foodservice challenges

### **Problem: Kids don't like USDA-compliant menus**

*"The kiddos are loving the menus thus far!"*

**Pam Cailteux, Foodservice Director, Deer Trail 26J School District**

*"We're getting positive feedback on our new menus from NutriStudents K-12. Kids are loving the food and staff are eating in the cafeteria more."*

**Wayne Stephens, Foodservice Director, Brandon-Evansville ISD**

*"The unique menus and entrees have been enticing for students and staff alike this year. The children truly are enjoying their meals more than ever."*

**Dr. Paula Henry, Superintendent, Lake Park Audubon School District**

*"The kids are excited about breakfast and lunch. Participation has increased much more than we expected – from 500 to 700 students every day."*

**Crystal Vang, Foodservice Director, Prairie Seeds Academy Charter School**

### **Problem: Creating a variety of USDA-compliant menus**

*"I have really loved NutriStudents K-12! The program is very easy to learn and I love all of the menu options! There are so many! And the recipes have been easy to follow. It saves a lot of time having all this at your fingertips."*

**Jamie Kirsch, Foodservice Director, Alden-Conger Public Schools**

*"NutriStudents K-12 has been so easy to use, it is actually fun to do a menu now. It gives me the ability to do separate breakfast and lunch menus. It has so many wonderful choices of great food... there are over 40 weeks of approved meals to serve. I love how you can just click the week you want and it's all ready."*

**Brittany Zuhlsdorf, Foodservice Director, Staples-Motley Public Schools**

*"NutriStudents K-12 helped me develop a menu I felt confident met the USDA guidelines. It has made record keeping a snap!"*

**JT Clark, Foodservice Director, Park Rapids Area Schools**

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## Problem: Limited time

*"As a smaller district, our director also has a lot of day-to-day responsibilities, including assisting with cooking. NutriStudents K-12 relieves her of the burden of having to key in each ingredient in every recipe in every menu week. She can use the menus in NutriStudents K-12 and forgo entering all that information. It's all done for her."*

**Troy Wentz, Business Manager, Hanover Public Schools**

*"Thank you so much for giving us the opportunity to partner with you. It's so hard for small foodservice operations to follow the same regulations as large schools that have more staff to do all the work required to be in compliance."*

**Cheryl Plante, CDM, CFPP, Foodservice Manager, The Hills Youth and Family Services**

*"With NutriStudents K-12 my whole job is easier. We are spending less time doing food prep and cooking than we did before. The production reports are all right there and so easy to do now."*

**Judy Gertz, Head Cook, Park Rapids Public Schools**

*"The nutrients, the weekly production records, allergy-free menu, a commodity order builder are all at our fingertips in one software system! I can't believe we went all this time without this software! Thank you NutriStudents K-12!"*

**DeAnn Arellano, Foodservice Director, Sierra Grande School**

## Problem: Preparing for USDA Administrative Reviews

*"They are simply amazing. I can't say enough good about them. The way they turned us around with the audit! We couldn't have done it without them. I couldn't believe how they put this together so easily for us."*

**Terry Schane, Business Manager, Saint Clair Public Schools**

*"As a new food director this year, having NutriStudents K-12 is a great weight lifted off my shoulders knowing they are always there to help me when I need it and they will help with USDA reviews. That was one of the fears I had becoming the new food director. I am confident now that they will be there to help me through it."*

**Brittany Zuhlsdorf, Foodservice Director, Staples-Motley Public Schools**

*"Truly, I only worked with NutriStudents 3 or 4 hours on the review. I never worried about the nutritional. I literally went to the copier, scanned it and sent it to the Department of Education. It was super simple."*

**Steffiney Quick, Foodservice Director, Byers Public School District 32-J**

*"NutriStudents K-12 has been a huge confidence booster. It saves me time researching and planning, knowing the menus are USDA compliant. They are also so supportive and always there to help."*

**Alice Westrich, Foodservice Director  
Upsala Area Schools**

## Problem: Lack of operational support

*"NutriStudents K-12 has been a great support system. Any time I have a question, I get an answer promptly."*

**Jamie Kirsch, Foodservice Director, Alden-Conger Public Schools**

*"NutriStudents K-12 simplifies everything for us and tells us everything we need. When we had [an executive] chef, we had to work a lot harder. It is a lot easier now because we know exactly what to be putting into our recipes."*

**Julie Waugerman, Foodservice Staff, Hope for Hyndman Charter School**

*"You have helped me complete my vision of what I wanted to do for my district. You put so much work and effort into my program. I am so excited about this, I cannot wait to see comment from our parents. Thank you!"*

**Vickie Speltz, Foodservice Director, Lewiston-Altura School District 857 and MN SNA Past President**

*"It is awesome! I had no idea there was anything like that out there! I was very impressed. It is very usable. NutriStudents K-12 is everything a foodservice professional needs."*

**Barb Rosin, Foodservice Director, Nicollet Public Schools**