

FRESH BITES NEWSLETTER

June 2018

Featured

NutriStudents K-12 Executive Chef Collaborates with Peers on Recipe Development



Nancy Close, co-founder, CEO and executive chef of NutriStudents K-12, was honored to collaborate with two school nutrition professionals from Twin Cities school districts, and professional chefs from Land O'Lakes and General Mills on the development of tasty new USDA-compliant, scratch-made recipes. The invitation-only event was hosted by Land O' Lakes, General Mills and the Midwest Dairy Association.

The objectives of the collaboration among chefs was to create 10 new and delicious kid-appealing recipes that:

1. Met K-12 school nutrition requirements and the practical needs of school foodservice operations nationwide
2. Used K-12 chef expertise to provide quick, scratch-made recipes acceptable to students
3. Incorporated school products manufactured by Land O'Lakes and General Mills that include dairy

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Join us at ANC18 in
Las Vegas, July 9-12
Booth 1889

Learn more about NutriStudents K-12 and all our tools and resources to help increase participation and reduce waste, assure compliance and save time and money.

Close collaborates with peers

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In advance of the day-long event, each chef created several recipes for discussion and refinement among all the chefs and two from each were chosen for preparation and taste-testing. For taste-testing, Nancy prepared the Southwest Cheddar Chicken and Queso Meatball Nachos. Each recipe was also analyzed with nutritional software to confirm compliance with the federal nutritional guidelines, including required meal components, and again tweaked if necessary to comply with USDA guidelines.

Of the 35 recipes provided for the collaboration, three of Nancy's recipes were chosen to be among the 10 that will be featured nationally: Southwest Cheddar Chicken, Queso Meatball Nachos (pictured on page 1) and (Non-peanut) Chicken Satay Curry.

Read more about this event on the Land O' Lakes blog: [There's a secret to creating delicious, nutritious kid-friendly recipes](#)



Southwest Cheddar Chicken



Chicken Satay Curry

Featured Resources

June is National Dairy Month! We rounded up some resources you could use to mark the occasion or save for future nutrition-in-the-classroom activities or National Farm to School month in October.

[Celebrate National Dairy Month with Yogurt 5 Ways](#), USDA blog

[National Dairy Council's top 12 Milk Resources](#)

[On-Demand Virtual Field Trip of a modern dairy farm](#), Discovery Education

[Learn more about dairy from farm to table](#), Dairy Herd Management



NutriStudents K-12 named semifinalist in 2018 MN Cup

NutriStudents K-12 is thrilled to have been selected as one of 10 semifinalists in the Food/Ag/Beverage category of the 2018 MN Cup, the largest statewide startup competition in the country. More than 1,600 startups entered the competition. Ten entrants from each of the nine categories were chosen to advance to the next round of competition. The MN Cup is hosted by the Carlson School of Management at the University of Minnesota and is sponsored by many companies and organizations contributing to the vibrancy of the entrepreneurial community and state's economic development.

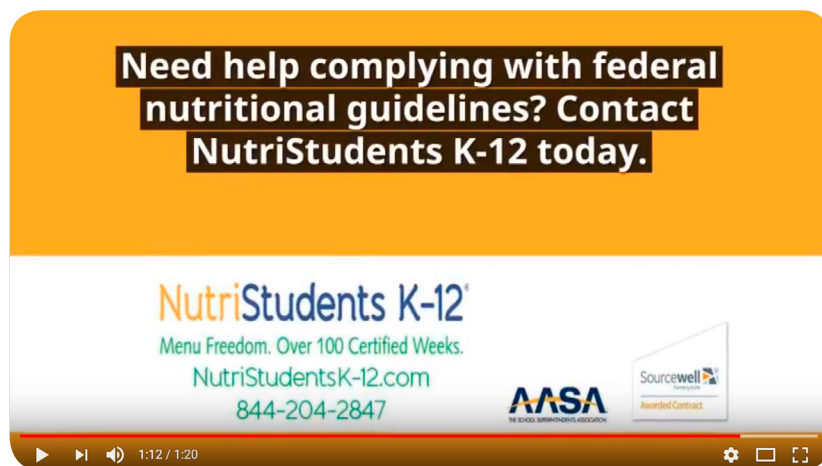
We have a lot of work to do to earn a win in our division, which comes with a \$30,000 prize, and the opportunity to compete against the other division winners for the overall \$50,000 grand prize. We will be tightening up our business plan, creating an investor pitch deck and producing a video before the next round of judging in August. If selected a finalist in our division, we will then do a live presentation to the judges and respond to their questions.

Whether we move ahead in the competition or not, the process and mentoring we will receive from MN Cup mentors will help improve our product offering and business operations long-term.

Now in its 14th year, the MN Cup has drawn nearly 15,000 participants in its history.



Featured Video:
Why work with NutriStudents K-12? To ensure compliance



Click on image to play video

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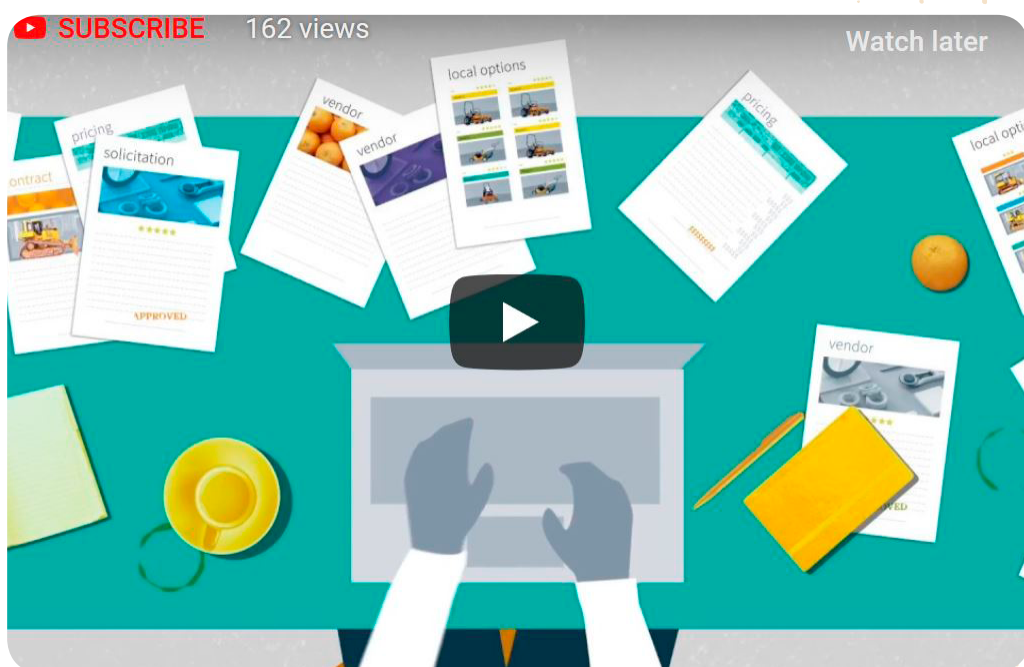
NJPA becomes Sourcewell

Our valued strategic partner, the National Joint Powers Alliance, has a new name -- Sourcewell! After more than a year of research and work, the Sourcewell brand was unveiled on June 6, 2018. You'll see the new logo incorporated throughout our website and communications, and have the opportunity to interact directly with Sourcewell at upcoming trade shows.

Not familiar with Sourcewell/NJPA? **Your school or district could be missing out on huge savings available through Sourcewell's competitively bid, cooperative purchasing contracts.**

Sourcewell is a 50,000-member national public service agency that offers a multitude of cooperatively contracted products, equipment and service opportunities to education and government entities throughout the country. The Joint Exercise of Powers Laws (Minnesota Statute 471.59) allow Sourcewell members to legally purchase from the organization's nationally leveraged, competitively bid contracts rather than conducting their own competitive bidding process. Purchasing through a Sourcewell contract can save school districts much time and hassle and potentially save you thousands of dollars over individually bid contracts.

NutriStudents K-12 is available at a 25% discount under Sourcewell's food distribution contract (#112917) with the Multi-Unit Group. That means you can license the NutriStudents K-12 system and contract with your local food distribution company without going out to bid. Ask your distributor's sales representative if their company is a member of the Multi-Unit Group and the advantages of the Sourcewell contract. If your school or district is not yet a member of Sourcewell, join today at <http://www.sourcewell-mn.gov>. **Membership is free.**



Click on image to play "The Sourcewell Advantage" video